

CITY of REPUBLIC

Established 1871

Exhibit I

AGENDA ITEM STAFF ANALYSIS

Project/Issue Name: Discussion and Possible Vote to Award the Bid for Network and Telephone Wiring for Fire Station 1 and 2.

Submitted By: Toby Schaefer, IT Director
Duane Compton, Fire Chief

Date: April 9, 2007

Issue Statement

To review the submitted bids and determine the subsequent award of contract for network, cable and telephone wiring at Fire Station 1 and 2.

Discussion and/or Analysis

Customary to most building contracts, network, telephone and any non-electrical wiring is generally done through third party companies not hired directly by the general contractor. In this case, both Fire Station 1 and 2 will need a sizeable amount of cabling to ensure that they have jacks installed for computer, phones, televisions, projectors and access control.

Three companies were actively sought for bidding starting in July of 2006 for these jobs, of which their bids are listed below. All three companies are Springfield based, have longstanding reputations in their field, and fully warrantee and certify their work on the average of 20 years backed by the manufacturer of the parts.

In order to try to defray mounting construction costs, the bid for Fire Station 1 should be treated as a "not to exceed" amount, as staff is planning on working with the contractor to amend their provisions and let fire station staff do some of the labor themselves.

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Recommended Action

Toby Schaefer, IT Director recommends purchasing the lowest cost bids from First Choice Network Cabling.

Fire Station 1 Bids

CIS Data Services, LLC	Declined to bid
Enhanced Network Solutions	\$11,465.72
First Choice Network Cabling	\$7,450.00

Fire Station 2 Bids

CIS Data Services, LLC	Declined to bid
Enhanced Network Solutions	\$12,642.82
First Choice Network Cabling	\$9,620.00